

Stephanie F. West D.V.M.

Stephanie F. West, LLC

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Veterinary Practice Consultant & Speaker

Cornell-trained veterinarian with extensive expertise in executive management, operations, and business strategy across academic, corporate, and private veterinary practice settings. Proven track record of driving revenue growth, enhancing profitability, and streamlining hospital operations for maximum efficiency. Passionate about empowering veterinary practices to achieve sustainable success through strategic leadership, financial optimization, and operational excellence.

Skills

Veterinary Business Strategy | Practice Profitability | Workflow Efficiency | Leadership Development

Experience

Veterinary Practice Consultant | 2025 – Present

- Provide strategic guidance to veterinary practices on operational efficiency, revenue growth, and leadership development.
- Advise on financial strategy and operational effectiveness to maximize profitability.
- Mentor leaders to improve team performance and workflow efficiency.

Senior Hospital Administrator | BluePearl Pet Hospital Buffalo | 2023 – 2025

- Successfully transitioned hospital from private to corporate ownership, ensuring operational continuity.
- Implemented workflow and management strategies to improve efficiency and patient care.

Chief Executive Officer / Executive Director | Greater Buffalo Veterinary Services | 2021 – 2025

- Led practice through strategic preparation for sale, resulting in shareholders receiving a 16X multiple on shares.
- Oversaw financial planning, budgeting, and operational improvements to increase profitability.

Director of Hospital Operations | Iowa State University College of Veterinary Medicine | 2018 – 2022

- Increased hospital revenue by 50% over three years through process improvements and strategic initiatives.
- Developed operational efficiencies that enhance student learning and patient care.

Hospital Administrator / Executive Director | Greater Buffalo Veterinary Services | 2014 – 2018

- Transitioned facility from an after-hours urgent care center to a 24/7 emergency hospital.
- Increased hospital revenue by 30% and reinstated shareholder distributions.

Education & Certifications

- **Doctor of Veterinary Medicine (DVM)** – Cornell University
- **B.S. Animal Science** – Rutgers University
- **A.B. Economics** – Occidental College
- **Certificate in Diversity & Inclusion in Veterinary Medicine** – Purdue University

Licenses

New York State Licensed Veterinarian

- License #6269